

CURRICULUM VITAE

MAIN INFORMATION

Name: **Konrad Jasiński**

Date of birth: 17th Sept 1973

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WHO I AM

My greatest passion is setting myself ambitious goals and high standards in order to reach them in an orderly manner. This is how I can summarize my professional career which comprises numerous difficult and complex IT projects. What distinguishes me from my competitors is the number of successful implementations and satisfied Clients.

I am 42 years old and for 18 years I have been implementing IT systems. I have extensive experience in the implementation of ERP, Business Intelligence, Data Warehouses and CRM systems from different manufacturers and market leaders in the IT sector: SAP, Microsoft, BaaN, Pivotal and QlikTech.

For over 10 years, I have had my own business, operating under the firm Doradztwo Gospodarcze Konrad Jasiński. Previously, I held key positions in the leading Polish IT companies i.e. Sygnity (formerly known as ComputerLand) and ABG (formerly known as Ster-Projekt).

Currently, as Project Manager and IT Manager / Consultant, I comprehensively organize and manage projects of new IT solutions implementation for my Clients as well as the development and optimization of already working systems.

I also support IT vendors and integrators in project sales and as the Project Manager I am in charge of the entire project from the moment of its preparation till the end of implementation.

Besides, I have experience in business change management and implementation of international projects as I have cooperated with foreign managers, specialists and consultants.

In private, I am an open-minded, perfectly-organized person with a sense of humour. I spend my free time pursuing my numerous hobbies. I am also a Mensa member.

WHAT DISTINGUISHES ME

- Over 18-year-long experience in implementing IT solutions in companies of various industry sectors
- Over 15-year-long experience in managing complex and challenging IT projects
- Certified knowledge of the project management methodologies, especially PRINCE2, PMBOK, ASAP
- Experience in business processes optimization and business change management
- Certified knowledge of SAP, Microsoft Dynamics AX, BaaN, QlikView systems
- Experience in designing of IT systems architecture
- Experience in and knowledge of designing customer-oriented dedicated IT solutions
- Experience in organizing and optimization of IT processes
- High quality of services and products provided
- Teamwork skills
- Self-reliance
- Sense of responsibility for the tasks set

MY PROFESSIONAL CAREER

Company: **Doradztwo Gospodarcze Konrad Jasiński – own business**
 www: www.dgkj.pl, www.konradjasinski.pl
 Work period: since Oct 2005
 Position: Company owner

Company: **ComputerLand S.A.** – current name **Sygnity S.A.**
 www: www.sygnity.pl
 Work period: Nov 2003 – Sept 2005
 Position: SAP Competence Centre Director, Project Manager

Company: **Ster-Projekt S.A.** – current name **ABG S.A.**
 www: www.abg.com.pl
 Work period: Oct 1998 – Nov 2003
 Position: Consulting Director, former ERP Systems Manager, Senior Consultant

Company: **Sipma S.A.**, Lublin
 www: www.sipma.pl
 Work period: 1997 – Sept 1998
 Position: Logistics specialist, BaaN implementation team member

EXPERIENCE AND PROJECTS

Company / www / sector:	Eurocash S.A. , Warsaw	www.eurocash.pl	wholesale distributor of FMCG
Project aim / period:	Implementation of transportation planning and optimizing system		2015 - present
System:	Transvision Fleet Planner (TFP) integrated with SAP ERP		
Position:	Project Manager (Client-side)		

Company / www / sector:	Eurocash S.A. , Warsaw	www.eurocash.pl	wholesale distributor of FMCG
Project aim / period:	eDriver - designing, developing and implementing a mobile application for drivers		2015 - present
System:	Custom-developed mobile application integrated with SAP ERP		
Position:	Project Manager (Client-side)		

Company / www / sector:	Eurocash S.A. , Warsaw	www.eurocash.pl	wholesale distributor of FMCG
Project aim / period:	Implementation of SAP in 8 Eurocash logistic distribution centres incorporated into company as a result of Tradis takeover		2014 - present
System:	SAP ERP, custom-developed Web Portal		
Position:	Project Manager (Client-side)		

Company / www / sector:	Orange Polska S.A. , Warsaw	www.orange.pl	telecommunication
Project aim / period:	Implementation of changes in processes and IT systems due to the merge from 2014 of companies Telekomunikacja Polska and PTK Centertel		2013 - 2014
System:	Project covered changes in over 30 systems (including IFS, Oracle, SAP) and implementation of new reporting system		
Position:	Project Manager (Client-side)		
Company / www / sector:	Orange Polska S.A. , Warsaw	www.orange.pl	telecommunication
Project aim / period:	Implementation of employee files management electronic system in Orange group, based on SAP EFM solution		2012 - 2013
System:	SAP EFM (Employee Files Management), integration with Tiger/WMS (workflow and documentation management system)		
Position:	Project Manager (Client-side)		
Company / www / sector:	Orange Polska S.A. , Warsaw	www.orange.pl	telecommunication
Project aim / period:	Implementation of SAP HR system in Orange group		2010 - 2011
System:	SAP ERP HCM, SAP XI, SAP NetWeaver Portals		
Position:	Project Manager (Client-side)		
Company / www / sector:	Provimi Polska Sp. z o.o. , former Provimi-Rolimpex S.A. , Osnowo, Warsaw	www.provimi.pl	animal nutrition
Project aim / period:	Implementation of common ERP system for the company, business processes improvement		2005 - 2009
System:	Microsoft Dynamics AX (formerly known as: Axapta) and QlikView (analytical BI system)		
Position:	Project Manager (Client-side)		
Company / www / sector:	J.W. Construction Holding S.A. , Ząbki	www.jwconstruction.com.pl	construction / home building
Project aim / period:	Implementation of ERP and CRM system in order to support and improve investments and sales processes		2004 - 2005
System:	SAP ERP and CRM Pivotal		
Position:	Project Manager		
Company / www / sector:	ENEA S.A. , Poznań	www.enea.pl	electricity production and distribution
Project aim / period:	Implementation of financial SAP system in company's subsidiaries		2004
System:	SAP ERP		
Position:	Project Manager (in 1st phase of the project)		
Company / www / sector:	Górnośląski Zakład Elektroenergetyczny S.A. , Gliwice	www.vattenfall.pl	utilities, energy distribution
Project aim / period:	Implementation of investments and network assets management system based on SAP solutions		2004
System:	SAP ERP, custom-developed Web Portal, integration with GIS system - PlaNet		
Position:	Project Manager		
Company / www / sector:	GlaxoSmithKline Pharmaceuticals S.A. , Warsaw	www.gsk.com.pl	pharmaceutics
Project aim / period:	Implementation of central planning and budgeting system based on SAP solutions		2003
System:	SAP SEM-BPS (Strategic Enterprise Management – Business Planning and Simulation)		
Position:	Project Manager		

Company / www / sector:	Polska Wytwórnia Papierów Wartościowych S.A. , Warsaw	www.pwpw.pl	security printer
Project aim / period:	Implementation of integrated ERP system		2003
System:	SAP ERP		
Position:	Logistics solutions Expert		
Company / www / sector:	Polkomtel S.A. , Warsaw	www.polkomtel.pl	telecommunication
Project aim / period:	Implementation of documents and data archiving system		2002
System:	SAP ERP, FileNet		
Position:	Solution architect		
Company / www / sector:	Phoenix Contact Sp. z o.o. , Długołęka, Wrocław	www.phoenixcontact.pl	industrial electrical and electronic technology
Project aim / period:	Implementation of integrated ERP system		2002
System:	BaaN		
Position:	Steering Committee member		
Company / www / sector:	MAC Edukacja , Kielce	www.macedukacja.pl	publishing (educational books)
Project aim / period:	Implementation of integrated ERP system		2001 - 2002
System:	SAP ERP		
Position:	Steering Committee member		
Company / www / sector:	Przedsiębiorstwo Transportu Kolejowego i Gospodarki Kamieniem , current name PCC RAIL RYBNIK S.A. , Rybnik	www.ptkigk.com.pl	railway transport
Project aim / period:	Implementation of integrated ERP system		2001 - 2002
System:	SAP ERP		
Position:	Steering Committee member		
Company / www / sector:	Inco-Veritas S.A., Household Chemistry Group , Góra Kalwaria	www.inco-veritas.pl	household chemistry
Project aim / period:	Implementation of integrated ERP system		2000 - 2001
System:	BaaN		
Position:	Consultant		
Company / www / sector:	Ster-Projekt S.A. and Ster-Projekt Konsulting Sp. z o.o. , Warsaw	www.abg.com.pl	IT integration and consulting
Project aim / period:	Implementation of integrated ERP system		2000 - 2001
System:	SAP ERP		
Position:	SD leading consultant, MM leading consultant		
Company / www / sector:	CNH Polska Sp. z o.o. , formerly NH Bizon Sp. z o.o. , Płock	www.newholland.com	agriculture machinery manufacturer
Project aim / period:	Implementation of integrated ERP system		1999 - 2001
System:	BaaN		
Position:	Leading consultant in the scope of Logistics , since Oct 2000 Project Manager		

Company / www / sector:	Apator S.A. , Toruń	www.apator.pl	equipment manufacturer for energy distribution market
Project aim / period:	Implementation of integrated ERP system		1998 - 2000
System:	BaaN		
Position:	Leading consultant in the scope of Logistics		

Company / www / sector:	Sipma S.A. , Lublin	www.sipma.pl	agriculture machinery and equipment manufacturer
Project aim / period:	Implementation of integrated ERP system		1997 - 1998
System:	BaaN		
Position:	Implementation Team member (Client-side)		

CERTIFICATES

- Certificates:
- PRINCE2 Practitioner
 - PRINCE2 Foundation
 - SAP R/3 Application Consultant „Sales and Distribution“
 - SAP R/3 Application Consultant „Materials Management“
 - BaaN IV BaaN Basic Certification
 - BaaN IV Enterprise Logistics

ADDITIONAL INFORMATION

- Education: Lublin University of Technology (1992-1997)
Faculty of Management and Fundamentals of Technology, Specialization: Marketing and Management
Degree: Master of Science, Engineer
- Foreign languages: English – very good
Russian – basic

Updated: 4th June 2015

I hereby give my consent to the processing of my personal data in the recruitment process, in accordance with the provisions of the Act of 29th August 1997 on the Protection of Personal Data (Journal of Laws (Dziennik Ustaw) of 2002, No. 101, Item 926 as amended).

APPENDIX

EXPERIENCE AND PROJECTS - DETAILS

Company / www / sector:	Eurocash S.A. , Warsaw	www.eurocash.pl	wholesale distributor of FMCG
Project aim / period:	Implementation of transportation planning and optimizing system		2015 - present
System:	Transvision Fleet Planner (TFP) integrated with SAP ERP		
Position:	Project Manager (Client-side)		
Responsible for:	Project organization and management, designing integration between TFP and SAP		
Short project description:	Project's aim is the implementation of transportation planning and optimizing system for Eurocash logistics. Based on data from SAP, e.g.: deliveries, points of deliveries, delivery time windows, drivers, means of transports, costs, TFP system will dynamically optimize routes, delivery sequence, and subsequently send them to SAP. Within the project current static routes will also be streamlined.		

Company / www / sector:	Eurocash S.A. , Warsaw	www.eurocash.pl	wholesale distributor of FMCG
Project aim / period:	eDriver - designing, developing and implementing a mobile application for drivers		2015 - present
System:	Custom-developed mobile application integrated with SAP ERP		
Position:	Project Manager (Client-side)		
Responsible for:	Project organization and management, designing solution architecture		
Short project description:	Project comprises design, delivery and deployment of mobile application providing a driver with the possibility of cash collection, confirmation of goods delivered along with optional claims registration and registration of returnable packaging rotation. After operations confirmation at client's data will be sent to SAP online. Application will be utilized by more than 850 drivers.		

Company / www / sector:	Eurocash S.A. , Warsaw	www.eurocash.pl	wholesale distributor of FMCG
Project aim / period:	Implementation of SAP in 8 Eurocash logistic distribution centres incorporated into company as a result of Tradis takeover		2014 - present
System:	SAP ERP, custom-developed Web Portal		
Position:	Project Manager (Client-side)		
Responsible for:	Project organization and management, business change management		
Short project description:	Project's objective is the replacement of legacy IT solutions utilized in 8 distribution centres of former Tradis company with SAP solutions used in Eurocash, providing the integration of company's logistic processes. The Project's scope also covers tailoring of SAP sales functionalities, developing a custom-designed Web Portal enabling clients to obtain offers and prices, send orders and get order confirmations. The key issue is over 18 thousands clients migration to new system.		

Company / www / sector:	Orange Polska S.A. , Warsaw	www.orange.pl	telecommunication
Project aim / period:	Implementation of changes in processes and IT systems due to the merge from 2014 of companies Telekomunikacja Polska and PTK Centertel		2013 - 2014
System:	Project covered changes in over 30 systems (including IFS, Oracle, SAP) and implementation of new reporting system		
Position:	Project Manager (Client-side)		
Responsible for:	Project organization and management, cooperation with other project and streams of the program		
Short project description:	The project's objective was the providing changes in IT systems, in scope of Support Functions area, for future processes of the new merged company. The most challenging issues included: tight schedule, high complexity of IT architecture and significant level of processes fragmentation into different IT systems. The matter of the highest importance was migration to common chart of accounts, which required setting up number of changes within IFS financial model and providing a		

	tool for conversion of IFS general ledger entries into records conforming with chart of account in Oracle system.		
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Company / www / sector:	Orange Polska S.A. , Warsaw	www.orange.pl	telecommunication
Project aim / period:	Implementation of employee files management electronic system in Orange group, based on SAP EFM solution		2012 - 2013
System:	SAP EFM (Employee Files Management), integration with Tiger/WMS (workflow and documentation management system)		
Position:	Project Manager (Client-side)		
Responsible for:	Project management, organization of documents archive migration, new processes and IT solutions implementation, employees' documents digitization process		
Short project description:	<p>The project's objective was to replace manual and paper workflows of employee documents with the electronic workflow with electronic documents scans. Change of processes supported by new IT system optimized the daily routine of nearly 250 HR staff.</p> <p>Moreover, in the scope of project about 3 million of paper employee documents, stored in over 20 thousand of employee files, have been digitized (barcoding, scanning, indexing).</p>		

Company / www / sector:	Orange Polska S.A. , Warsaw	www.orange.pl	telecommunication
Project aim / period:	Implementation of SAP HR system in Orange group		2010 - 2011
System:	SAP ERP HCM, SAP XI, SAP NetWeaver Portals		
Position:	Project Manager (Client-side)		
Responsible for:	Preparation of business requirements, negotiations on the implementation agreement, project organization and management, productive go-live		
Short project description:	<p>The Project comprised the implementation of the SAP HCM human resources and payment management system in the Orange Capital Group subsidiary companies: Orange Customer Service and Integrated Solutions.</p> <p>The scope of the Project included the implementation of the SAP ERP HCM (Human Capital Management) system, the introduction of the dedicated SAP Portals operating based on the NetWeaver technology and used for the purpose of management of the work-time, holiday leaves, social funds and self-service portals for the employees and managers.</p>		

Company / www / sector:	Provimi Polska Sp. z o.o. , former Provimi-Rolimpeks S.A. , Osnowo, Warsaw	www.provimi.pl	animal nutrition
Project aim / period:	Implementation of common ERP system for the company, business processes improvement		2005 - 2009
System:	Microsoft Dynamics AX (formerly known as: Axapta) and QlikView (analytical BI system)		
Position:	Project Manager (Client-side)		
Responsible for:	Project organization and management, consistency and integrity of IT and business solutions		
Short project description:	<p>Implementation scope covered production, production planning, sales, purchasing, material management, finance and analytical QlikView system. Integration with other systems was also carried out, including the BestMix formula system.</p> <p>The big challenge was business reengineering and implementation of organizational changes, which were introduced together with IT solutions in order to standardize business processes. Because of the huge scope of implementation (16 feed-plants, 5 sales regions, over 530 users) the project was divided into stages.</p>		

Company / www / sector:	J.W. Construction Holding S.A. , Żąbki	www.jwconstruction.com.pl	construction / home building
Project aim / period:	Implementation of ERP and CRM system in order to support and improve investments and sales processes		2004 - 2005
System:	SAP ERP and CRM Pivotal		
Position:	Project Manager		
Responsible for:	Project management, consistency and integrity of IT and business solutions		
Short project description:	System implementation scope covered planning, controlling and operational management of		

	construction process, CRM for pre-sales and customer service, purchasing, production, materials management, finance, business planning, human resources. System architecture is based on SAP ERP and Pivotal CRM, supported by custom-developed modules for investment cost planning and customer settlements. Project scope included also integration of SAP with NormaPro (cost estimating tool) and CAD.		
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Company / www / sector:	ENEA S.A. , Poznań	www.enea.pl	electricity production and distribution
Project aim / period:	Implementation of financial SAP system in company's subsidiaries		2004
System:	SAP ERP		
Position:	Project Manager (in 1st phase of the project)		
Responsible for:	Sales, negotiations of contract implementation procedures, preparation to begin the project		
Short project description:	Project scope covered implementation of finance and controlling modules.		

Company / www / sector:	Górnośląski Zakład Elektroenergetyczny S.A. , Gliwice	www.vattenfall.pl	utilities, energy distribution
Project aim / period:	Implementation of investments and network assets management system based on SAP solutions		2004
System:	SAP ERP, custom-developed Web Portal, integration with GIS system - PlaNet		
Position:	Project Manager		
Responsible for:	Project management		
Short project description:	Implementation scope covered investment management solution (SAP PS), asset management (SAP PM), development of the www portal for communication with maintenance services providers and integration of the above solutions with GIS system – PlaNet.		

Company / www / sector:	GlaxoSmithKline Pharmaceuticals S.A. , Warsaw	www.gsk.com.pl	pharmaceutics
Project aim / period:	Implementation of central planning and budgeting system based on SAP solutions		2003
System:	SAP SEM-BPS (Strategic Enterprise Management – Business Planning and Simulation)		
Position:	Project Manager		
Responsible for:	Project management		
Short project description:	SAP SEM-BPS implementation in GlaxoSmithKline was one of the most complex one in Central and Eastern Europe. Process of integrated planning covered 19 planning areas, including sales, discounts, costs, investments, profit and balance sheets planning.		

Company / www / sector:	Polska Wytwórnia Papierów Wartościowych S.A. , Warsaw	www.pwpw.pl	security printer
Project aim / period:	Implementation of integrated ERP system		2003
System:	SAP ERP		
Position:	Logistics solutions Expert		
Responsible for:	Sales, negotiations of contract implementation procedures, support for business blueprint preparation in the area of logistic		
Short project description:	The scope of SAP implementation covered production, material management, sales, controlling, finance, strategic planning.		

Company / www / sector:	Polkomtel S.A. , Warsaw	www.polkomtel.pl	telecommunication
Project aim / period:	Implementation of documents and data archiving system		2002
System:	SAP ERP, FileNet		
Position:	Solution architect		
Responsible for:	Archiving concept design, workflow processes design		
Short project description:	Implementation covered SAP archiving tools for inbound and outbound documents, workflow and SAP ERP data archiving.		

Company / www / sector:	Phoenix Contact Sp. z o.o. , Długołęka, Wrocław	www.phoenixcontact.pl	industrial electrical and electronic technology
Project aim / period:	Implementation of integrated ERP system		2002
System:	BaaN		
Position:	Steering Committee member		
Responsible for:	Sales, negotiations of contract implementation procedures, supervising the project, budget and schedule, consultancy within logistics modules and integration of logistics and finance		
Short project description:	Implementation covered sales, purchase, production, material management and finance.		

Company / www / sector:	MAC Edukacja , Kielce	www.macedukacja.pl	publishing (educational books)
Project aim / period:	Implementation of integrated ERP system		2001 - 2002
System:	SAP ERP		
Position:	Steering Committee member		
Responsible for:	Sales, negotiations of contract implementation procedures, supervising the project, budget and schedule, consultancy within logistics modules (SD and MM modules)		
Short project description:	Project scope included implementation of sales, purchase, material management, finance and controlling. The custom-made modifications have also been developed for key distribution processes improvement and automation.		

Company / www / sector:	Przedsiębiorstwo Transportu Kolejowego i Gospodarki Kamieniem , current name PCC RAIL RYBNIK S.A. , Rybnik	www.ptkigk.com.pl	railway transport
Project aim / period:	Implementation of integrated ERP system		2001 - 2002
System:	SAP ERP		
Position:	Steering Committee member		
Responsible for:	Sales, negotiations of contract implementation procedures, supervising the project, budget and schedule, consultancy within logistics modules (SD and MM modules)		
Short project description:	Project scope covered solutions for sales, purchase, material management, finance, controlling and plant maintenance. A custom-developed modification has been made for automation of transport services settlements.		

Company / www / sector:	Inco-Veritas S.A., Household Chemistry Group , Góra Kalwaria	www.inco-veritas.pl	household chemistry
Project aim / period:	Implementation of integrated ERP system		2000 - 2001
System:	BaaN		
Position:	Consultant		
Responsible for:	Consultancy within production, production planning and logistics		
Short project description:	System has been implemented in Household Chemistry Group, the implementation scope included production, sales, purchase, material management and finance.		

Company / www / sector:	Ster-Projekt S.A. and Ster-Projekt Konsulting Sp. z o.o. , Warsaw	www.abg.com.pl	IT integration and consulting
Project aim / period:	Implementation of integrated ERP system		2000 - 2001
System:	SAP ERP		
Position:	SD leading consultant, MM leading consultant		
Responsible for:	SAP system implementation in logistics area (SD and MM modules)		
Short project description:	Project covered sales, purchasing, materials management, finance, controlling and human resources.		

Company / www / sector:	CNH Polska Sp. z o.o., formerly NH Bizon Sp. z o.o., Płock	www.newholland.com	agriculture machinery manufacturer
Project aim / period:	Implementation of integrated ERP system	1999 - 2001	
System:	BaaN		
Position:	Leading consultant in the scope of Logistics, since Oct 2000 Project Manager		
Responsible for:	The whole implementation scope, system implementation in logistics area, integration of BaaN with external systems utilized in NewHolland group, project management		
Short project description:	Baan system implementation covered production planning and management (including the project module for AtO and MtO products' management), logistics, finance. Since March 2001 project of BaaN integration with external systems utilized in NewHolland group was executed, in order to centrally manage production orders in all NewHolland plants. The project was of international character and its implementation was carried out in cooperation with specialists and consultants from the Netherlands, Italy and France.		

Company / www / sector:	Apator S.A., Toruń	www.apator.pl	equipment manufacturer for energy distribution market
Project aim / period:	Implementation of integrated ERP system	1998 - 2000	
System:	BaaN		
Position:	Leading consultant in the scope of Logistics		
Responsible for:	Design and implementation of system in the area of logistics - sales, production, material management, purchasing		
Short project description:	Project covered BaaN implementation in production area (various kinds of discrete production – MtS, AtO, MtO, EtO), logistics, service, finance. It is still one of the best references of BaaN implementation in Poland.		

Company / www / sector:	Sipma S.A., Lublin	www.sipma.pl	agriculture machinery and equipment manufacturer
Project aim / period:	Implementation of integrated ERP system	1997 - 1998	
System:	BaaN		
Position:	Implementation Team member (Client-side)		
Responsible for:	Solution design in production, MRP and logistics areas		
Short project description:	Project covered ERP system implementation in production, logistics, finance, service areas.		